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Departmental Seminar on June 10, 2024 (Host: Christoph Vanberg)

Lost in objective translation: Awareness of unawareness when unknowns are not simply unknowns

## Abstract:

This paper models decision makers who are cognisant of their own potential unawareness and who may have an a priori sense that not all unknowns are equal. Different types of surprises may be anticipated in different situations, and this matters for choices. The paper proposes a model that accommodates such a priori differences in anticipation. It allows for subjectively different unknowns and provides a representation of preferences that has an expected utility structure, but where the attitudes towards differently perceived unknowns are allowed to differ.